

# **DOING THE RIGHT THING**

Integrity is one of our core values. This means always doing the right thing by being honest and ethical, and putting the best interests of our customers, employees, and the company first.

As you work, always ask yourself, "How does this help my team, Leadpoint, and our customers?" This simple question should guide our actions and decisions every day.

For our Onsite Managers, this means prioritizing your team's well-being and building a strong, positive relationship with the customer. For Workforce Coordinators, it's about making every interaction with potential and current employees meaningful, showing respect, and building trust. And for every employee, it's about staying safe, supporting your teammates, and considering how your actions impact our customers.

We achieve our greatest successes when we all focus on this collective effort and commit to doing right by our team and customers. Together, we make Leadpoint a place where integrity isn't just a word; it's a practice.

Thank you for all that you do. Your hard work is what makes Leadpoint great.

Frank Ramirez, CEO & President

# ON THE ROAD

As we approach the final quarter of the year, we want to thank our **Operations Support Team and team members** who travel frequently between sites. They deliver seamless start-ups, support operations, conduct employee and team training, and foster enduring customer relationships. Thanks for going the extra mile!



#### October 2024

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# SUMMER RECAP & SEASONAL REMINDERS

We had an amazing 101 Days of Summer—only two heat illnesses occurred! With over 2,000+ employees nationwide, this is a remarkable achievement. Thank you for being so committed to working safely. To show our appreciation, qualified sites get a lunch on us.

With summer coming to an end, it is time to prepare for winter. We've teamed up with our PPE supplier to ensure we have winter gear to make your jobs as comfortable as possible. Speak with your manager for more details on your local site's winter gear preparation.



| Name           | Position  |
|----------------|---|
| James Hamner   | Operations Support Manager                      |
| Nolan King     | Operations Support Leader                       |
| Michael Nunez  | Operations Support Manager -<br>OSM Cold Canyon |
| Lukas Chapman  | OSM Plano                                       |
| Edmond Gouveia | OSM Vegas                                       |
| Andre Robinson | OSM Homewood                                    |
| Marissa Klimek | WC Sierra                                       |
| Megan Riggs    | WC Arlington                                    |
| Sarah Torres   | Shift Manager Newby Island                      |
| Elite Terrell  | OSM Sierra                                      |

| Name                        | Position                  |
|-----------------------------|---------------------------|
| Corrine Ross                | Line Lead Homewood        |
| Daniel Harris               | OSM Minneapolis           |
| Yesenia Ayon                | OSM Rabanco               |
| Thad Beasley                | Shift Manager San Antonio |
| Jennifer Tally              | Office Manager            |
| Eddie Goodwin               | Training Director         |
| Talicia Fields              | OSM Fort Worth MRF        |
| Shanice Lester-<br>Sandoval | WC Fort Worth MRF         |
| Heidi Leong                 | WC Minneapolis            |
| Dustin Hubbard              | OSM NGW                   |

#### **DIVISION HIGHLIGHT**

**Waste & Environmental** 

**On-Route** 

Manufacturing

## **LEADPOINT WASTE & ENVIRONMENTAL**

Today, our largest division is Leadpoint Waste & Environmental, which includes Material Recovery Facilities (MRFs), Plastic & Polymer Operations, and Landfills & Transfer Stations.

#### How does Leadpoint support Landfills & Transfer Stations?

Leadpoint provides safe, productive, and reliable work teams that cater to this compliance-driven environment. Our services include:

- · Litter collection
- · Area beautification
- · Equipment cleaning
- · Traffic control
- · Sign maintenance
- · General site housekeeping



#### Positions we hire for:

Entry Level Jobs: litter picker, groundskeeper

Skilled Labor Jobs: equipment cleaners, maintenance support

Leadership Jobs: shift supervisor, workforce coordinator,

shift manager, onsite manager

# MEET OUR ONSITE MANAGER: JULIA KISH, OBERLIN, OH

Growing up, Julia faced the challenges of addiction and conviction within her family, witnessing first-hand the difficulties of finding employment after incarceration. Motivated by her father's experience, Julia is committed to helping others in similar situations, ensuring everyone is treated with respect and equality.



Julia joined Leadpoint as a workforce coordinator with big ambitions to advance. Her background has allowed her to connect with her team on both a personal and professional level. She shared, "My job is more than the day-to-day tasks; it's about helping people who may have been overlooked due to various reasons, such as age, disability, appearance, or background."

Our Directors of Operations, Jeff Brewer and Harli Hubbard, shared, "Julia leads with integrity, consistently going above and beyond for her team. She fosters a supportive, positive environment through empathy and understanding. Julia is invested in her team's

development, recognizing their efforts and setting high standards. Her leadership inspires excellence and builds loyalty, creating a culture of respect, collaboration, and growth."



## WELCOME, AMBER GARCIA!



Amber Garcia is our new occupational injury specialist. Her mission is to ensure that our employees and onsite managers get the best care and

support if they sustain an injury at work.

"I'm the liaison between Leadpoint and our third-party TPA, ensuring smooth sailing through the work comp process. I'll be teaming up with onsite managers, workforce coordinators, and our safety team to keep everything running smoothly at our sites and streamline the process for reporting work injuries," Amber shared.

Amber is a proud mom of five kids and enjoys photography, art, and video games.

# SEPTEMBER & OCTOBER 2024 SERVICE MILESTONES

#### **20 YEARS**

Santiago Riscajche —— Sanchez WC Clackamas



#### **15 YEARS**

Carlos Zacarias -Fernandez-Aban WC Clackamas



Javier Monterola Vergara

RS Newby Island Resource Rec Park



**Alejandro Morales** RS Newby Island Resource Rec Park



**Jose Salgado Roman** RS Newby Island Resource Rec Park



Isreal Velazquez RS Organics

### **10 YEARS**

**Daniel Brown** 

RS Newby Island Recyclery