

# IS LEADPOINT A FIT FOR YOUR OPERATION?

Founded in 2000, Leadpoint is a proven operating partner to the recycling industry, with a nationwide footprint and the ability to support recycling and manufacturing plants anywhere in the U.S.

A Leadpoint partnership is ideally suited for:

- Single stream residential, commercial, and C&D MRFs
- Plastics Recycling Facilities (PRFs)
- Manufacturing operations
- Plants with 15 or more employees per shift and annualized turnover of >20%
- New system start-ups, retrofits, or expansions
- Facilities with new or inexperienced onsite leadership
- Sites with safety challenges or other operational inefficiencies
- Those requiring high-quality, low contamination outputs
- Urban, rural, and co-located facilities

## DELIVERING VALUE. SOLVING OPERATIONAL CHALLENGES.

### WORKFORCE

**Creating stability for sites with high employee turnover**

- Embedded onsite managers in ops support roles lead the team
- AI-enhanced recruiting platform with 24/7/365 candidate engagement
- Full-time crew of permanent Leadpoint employees
- Market-specific wage analytics ensure competitive pay rates
- “Best In Class” recruiting, training, career pathing and employee engagement practices

### SYSTEM & SITE PERFORMANCE

**Supporting sites with operational or leadership challenges**

- Expert consulting to help new managers ramp-up quickly and efficiently
- Turn-key processes to support start-ups, retrofits and expansions
- Technology-enabled systems to provide real-time operating support
- Seamless addition of 2nd and 3rd shifts for existing or new systems
- Ability to flex the workforce with changes in volume

### SAFETY

**Industry expertise and best practice protocols for safety-challenged sites**

- Highly qualified safety industry leaders in house
- Proprietary LiveSafe<sup>SM</sup> philosophy promotes safe behavior at work and at home
- Safety and OSHA compliance programs specific to the recycling industry
- Remote camera technology for real-time safety audits or troubleshooting

### MATERIAL QUALITY/CONTAMINATION

**Recapture lost revenue, time and reputation from poor-quality material**

- Real-time performance dashboards, customized to each site's KPIs
- Workforce QC tools and performance measurements
- Available consulting services identify areas of opportunity, on site or on demand, via telepresence technology