

# AN EXPERIENCED OPERATING PARTNER FOR YOUR MUNICIPALLY OWNED MRF

Running a MRF safely, profitably, and efficiently is no easy task. Layer on managing the workforce and meeting tight budgets and the job gets even more difficult.

For more than 20 years, MRFs from coast to coast have partnered with Leadpoint. Leadpoint isn't just a staffing company. We are operating partners, embedded side by side with your team to continuously improve system efficiency and recovery from the waste stream.

## Why you need Leadpoint on your MRF team:

- **Experienced operating partner.** You know your municipality. We know MRFs. Together we can seamlessly integrate our people, processes, and technology in your plant for improved productivity.
- **Committed to Safety.** Leadpoint's safety promise is backed by LiveSafe, a safety philosophy that embraces training for life, helping people take a personal stake in safety so they can lead healthier, safer lives at work and at home.
- **Stable work teams.** Our turnkey model embeds an onsite manager who oversees a stable, full-time crew of Leadpoint associates you can count on every day. We'll keep turnover low and motivation high.
- **Cost-conscious programs.** As a public entity, your site has a responsibility to manage costs within a tight operating budget. Our pricing options are flexible, not "one size fits all," and aligned with your budget, P&L, and production targets.
- **Reduced risk.** Our experience, along with our operating program, will manage your financial, employment, and compliance risk by shifting responsibility to Leadpoint. The result? Long-term cost savings and improved experience ratings.

## Ready to Learn More?

Talk to a Leadpoint rep today and join other municipally owned MRFs that have experienced our proven results.

## BEYOND THE BASICS

**Consulting and advisory services.** Available as a la carte offerings, from site safety assessments to management training and coaching on the broader waste and recycling industry.

**Cart Tagging.** We can provide experienced cart tagging teams who are adept at educating residents and communicating your recycling improvement programs for a win-win outcome.

