

ASSOCIATE NEWS



WORK HARD, PLAY HARD THIS SUMMER

I hope you are all enjoying the summer, a time for baseball and fishing, picnics, camping, and cook-outs with friends and family. The ability to share all kinds of summer activities with family is part of what makes us a family. Most of us desire the same things in life – time with family and friends, a job that pays us enough to live the life we want, and a safe end to every day.

This summer at Leadpoint, we're seeing a rebound in hiring of new associates and have added a number of new sites. Some of our new sites are coming from our current customers who are so happy with the work all of you are doing that they are sending more business our way. I can't thank you enough for your hard work, and your commitment to our customers, to Leadpoint and to each other. When you do well, Leadpoint can grow and provide more opportunities to you for growth and advancement.



Summer will be over all too soon, so I hope you are enjoying it while you can! Thank you again for being part of the Leadpoint team this summer and in every season.

Frank Ramirez, CEO & President

2 YEARS, ZERO INJURIES

Congratulations to the Oberlin, Ohio, team for going two years injury-free, a milestone they achieved last month.

What's their secret? Simply put, communication and a mutual understanding of why safety matters. The team talks about safety like it's the main job. They do what they need to do, and they do it safely because they know what is expected of them.

To maintain their perfect safety record for the rest of the year, Team Oberlin plans to keep focusing on the LiveSafe philosophy of staying safe at home and at work.

Keep up the great, safe work, Oberlin! And here's a good safety reminder for everyone in these busy summer months: plenty of sleep keeps you alert.



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CONGRATULATIONS ON 10 YEARS WITH LEADPOINT!

We're happy to congratulate four Leadpoint associates on their 10-year anniversary with us. What a great milestone! They are:



Sergio Leres & Maria Del Carmen Zaragoza

Husband & wife team
Columbia Resource Center, OR



Reynaldo Hildreth

Newby
Island, CA

Jovino Alcantara

Newby
Island, CA

We appreciate you and thank you for your service to Leadpoint, our customers, and your team!

TESTING 1-2-3

This summer we are testing a new program – the Leadpoint Performers Awards – at three sites: Cheyenne/Las Vegas, Homewood/Illinois, and Rabanco/Seattle. The pilot program will honor our sorters and their role in our success. There are three award categories: Most Improved, Top Sorter and Associate of the Month. These “best of the best” sorters will receive a gift card and certificate to honor their achievement.

Congratulations to our recent Performers Awards winners.



Las Vegas

Most Improved:
Kim Eiler (*pictured*)

Top Sorter:
James Banks

Associate of the Month:
Darrell Thomas



Homewood/Illinois

Most Improved:
James Morris

Top Sorter:
Jeanene Blancine

Associate of the Month:
Jorge Navarro (*pictured*)



Rabanco/Seattle

Most Improved:
Diana Soriano Cortez (*left*)

Top Sorter:
Bonney Anderson (*right*)

Associate of the Month:
Dewitt Keys (*center*)



MEET OUR ONSITE MANAGER: JEREMY MARX, INVER GROVE HEIGHTS, MN

There's more to Jeremy Marx than his role as a Leadpoint Onsite Manager. He has an interesting story. Jeremy is President of the Board of the Brothertown Indian Nation's nonprofit organization. He was formerly the Tribal Chairman or chief of the tribe and has been actively involved for 25 years. The Brothertown Indian Nation is a non-federally recognized tribe in Fond du Lac, Wisconsin. It's made up of the remnants of seven other tribes from New York and Southern New England that banded together as they were forced to move West in the early 1800s. Jeremy can trace his ancestry back to a full-blooded Native American Brotherton Indian.

Jeremy's experience with the Tribe directly relates to his role as an onsite manager. Both require leadership skills, teamwork, and cooperation. In his nonprofit tribal work and at the Inver Grove Heights plant, Jeremy is tasked with helping people work through challenges and disagreements. What he enjoys about his role at Leadpoint is like the satisfaction he finds through his work with the Brothertown Indian Nation: working directly with people, handling managerial duties, helping to set policies and procedures, and training.



For now, the Performers Awards are just a test. Based on feedback and results, the program may be offered at more sites in the future.